

Message Text

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ORIGIN COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 R

DRAFTED BY:COM/SAD/JJACOBSON
APPROVED BY:EB/OCA/CM/JSIMMONS
COM/SAD/JEMURRIN
COM/AR/C/TBREWER
COM/B/RP/ARPRESTON
COM/EM/JEDOYLE
ARA/ECP/DLACEY (INFO)

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P 232237Z FEB 76

FM SECSTATE WASHDC

TO AMEMBASSY QUITO PRIORITY

AMEMBASSY CARACAS

AMCONSUL RIO DE JANEIRO PRIORITY

AMEMBASSY BRASILIA

AMCONSUL SAL PAULO

INFO AMCONSUL GUAYAQUIL PRIORITY

UNCLAS STATE 043267

E.O. 11652: NA

TAGS: BEXP, EC, VE, BR

SUBJECT: TECHNICAL SALES SEMINAR: AVIATION AND AIRPORT
DEVELOPMENT APRIL 20-MAY 5, 1976.

REF: (A) BRASILIA 0504 (B) SAO PAULO 0206 (C) RIO 0676
(D) TELCON SUGG/WELLS

1. USDOC/TSS NEEDS POST ADVICE ON AVAILABILITY OF LOCAL
INTERPRETERS, TRANSLATION SERVICES, AND SUMULTANEOUS TRAN-
SLATION EQUIPMENT IN QUITO, CARACAS, RIO AND SAO JOSE DOS
CAMPOS.

2. (A) IN REVIEWING SCHEDULE FOR SEMINAR SESSIONS IN ECUA-
DOR & VENEZUELA, DATES REMAIN SAME: (1) QUITO, ECUADOR, WED-
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NESDAY AND THURSDAY MORNINGS, APRIL 21-22 (2) CARACAS, VENE-

ZUELA MONDAY AND TUESDAY MORNINGS, APRIL 26-27.(B) LATEST DEVELOPMENT IN SUBJECT SEMINAR IS NEW SCHEDULE AND PRESENTATIONS IN BRAZIL PER REFERENCE CABLES AND TELCON. COMMERCE PLEASES WITH POST SUGGESTION AND CONFIRMS THE FOLLOWING ITINERARY: (1) THURSDAY APRIL 29: MORNING ARRIVAL IN RIO; AFTERNOON BRIEFING; EVENING RECEPTION (2) FRIDAY APRIL 30 MORNING ABBREVIATED SEMINAR PRESENTATION; AFTERNOON BUSINESS APPOINTMENTS IN RIO. (3) SUNDAY MAY 2: TRANSPORTATION ARRANGED FROM RIO TO SAO JOSE DOS CAMPOS AND SHORT BRIEFING

(4) MONDAY MAY 3: FULL SEMINAR AT SAO JOSE DOS CAMPOS. (5) TUESDAY-WEDNESDAY MAY 4-5: BUSINESS APPOINTMENTS IN SAO PAULO. (C) HIGH LEVEL TECHNICAL PRESENTATIONS OF THIRTY MINUTES EACH FOLLOWED BY THIRTY MINUTES OF Q & A WILL BE GIVEN BY 7 AMERICAN PARTICIPANTS AND CHAIRMAN PHIL SWATEK. SEMINAR SESSIONS WILL REQUIRE A SIMULTANEOUS INTERPRETER AND SIMULTANEOUS INTERPRETATION EQUIPMENT FOR AN EXPECTED AUDIENCE OF 80 PERSONS. (D) BUSINESS APPOINTMENTS SHOULD BE SCHEDULED AT EACH STOP FOR EACH PARTICIPANT. APPOINTMENTS SHOULD BE ARRANGED ON AFTERNOONS AND

DAYS NOT SCHEDULED FOR SEMINAR PRESENTATIONS COMMERCE SEKS INFORMATION ON AVAILABILITY OF LOCAL ESCORT ON CONSECUTIVE INTERPRETERS TO ACCOMPANY SEMINAR PARTICIPANTS ON INDIVIDUAL BUSINESS CALLS.

3. AS CURRENTLY PLANNED TEXT OF SEMINAR PAPERS & PROMOTIONAL BROCHURES WILL BE TRANSLATED IN LATIN AMERICA; IN SPANISH FOR THE SEMINARS IN ECUADOR & VENEZUELA AND IN PORTUGUESE FOR BRAZIL. COMMERCE NEEDS INFORMATION ON AVAILABILITY, COST AND TIME FRAME OF TRANSLATING AND PRINTING AND COPYING SERVICES.

4. PROCUREMENT IS SUCCESSFUL. PARTICIPANTS WILL BE: SPERRY UNIVAC, AEROCOM, ARMA, GLOBAL NAVIGATION, R DIXON SPEAS, MITRE AIROMARITIME, INFORMATION ON TOPIC FOR PRESENTATION FOLLOWS.

5. IMPORTANT FOR BRAZIL: PLEASE RESERVE EIGHT ROOMS FOR PARTICIPANTS AND COORDINATOR PLUS SUITE FOR CHAIRMAN IN RIO UNCLASSIFIED

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FOR NIGHTS OF APRIL 29, 30, MAY 1; FOR SAO JOSE DOS CAMPOS FOR MAY 2 AND 3; FOR SAO PAULO MAY 4 AND 5. COMMERCE NEEDS POST RECOMMENDATION FOR SEMINAR PRESENTATION SITE IN RIO ON APRIL 30. INFORMATION ALSO NEEDED ON CONFERENCE ROOM FACILITIES IN SAO JOSE DOS CAMPOS.

6. MEETING WITH FRANK MONACO, FAA REPRESENTATIVE FROM BRAZIL, IN WASHINGTON WAS MOST HELPFUL IN ESTABLISHING SE-

MINAR ARRANGEMENTS WE APPRECIATE HIS ASSISTANCE. INGERSOLL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 23 FEB 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STATE043267
Document Source: CORE
Document Unique ID: 00
Drafter: COM/SAD/JJACOBSON
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760068-0849
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760222/aaaaatdi.tel
Line Count: 116
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 BRASILIA 504, 76 SAO PAULO 206
Review Action: RELEASED, APPROVED
Review Authority: castelsl
Review Comment: n/a
Review Content Flags:
Review Date: 08 JUL 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <08 JUL 2004 by schwenja>; APPROVED <25 AUG 2004 by castelsl>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: TECHNICAL SALES SEMINAR: AVIATION AND AIRPORT DEVELOPMENT APRIL 20-MAY 5, 1976.
TAGS: BEXP, EC, VE, BR
To: QUITO MULTIPLE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006